

Work-Based Learning: Promoting a Well-Rounded Education for All Students

The webinar will begin shortly.

Work-Based Learning: Promoting a Well-Rounded Education for All Students

January 10, 2017

**COLLEGE & CAREER
READINESS & SUCCESS** Center
at American Institutes for Research ■



Mission

The mission of the College and Career Readiness and Success Center (CCRS Center) is to foster the capacity of vibrant networks of practitioners, researchers, innovators, and experts to build and sustain a system of support for states as they implement strategies to improve college and career readiness and eventual success of their students.

CCRS Center

**COLLEGE & CAREER
READINESS & SUCCESS** Center

at American Institutes for Research ■



www.ccrscenter.org

CCRSCenter@air.org

Who?

State
education
agencies
(SEAs)

What?

Build SEA capacity
to implement
college and career
readiness policies.

How?

Provide technical
assistance,
including
targeted and
intensive support.

Why?

Support SEAs
to plan for and
implement the
Every Student
Succeeds Act.

**COLLEGE & CAREER
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at American Institutes for Research ■

The College and Career Readiness and Success Center

- Career readiness
- Postsecondary pipelines
- Data use
- Every Student Succeeds Act (ESSA) implications for college and career readiness

Engaging With Us

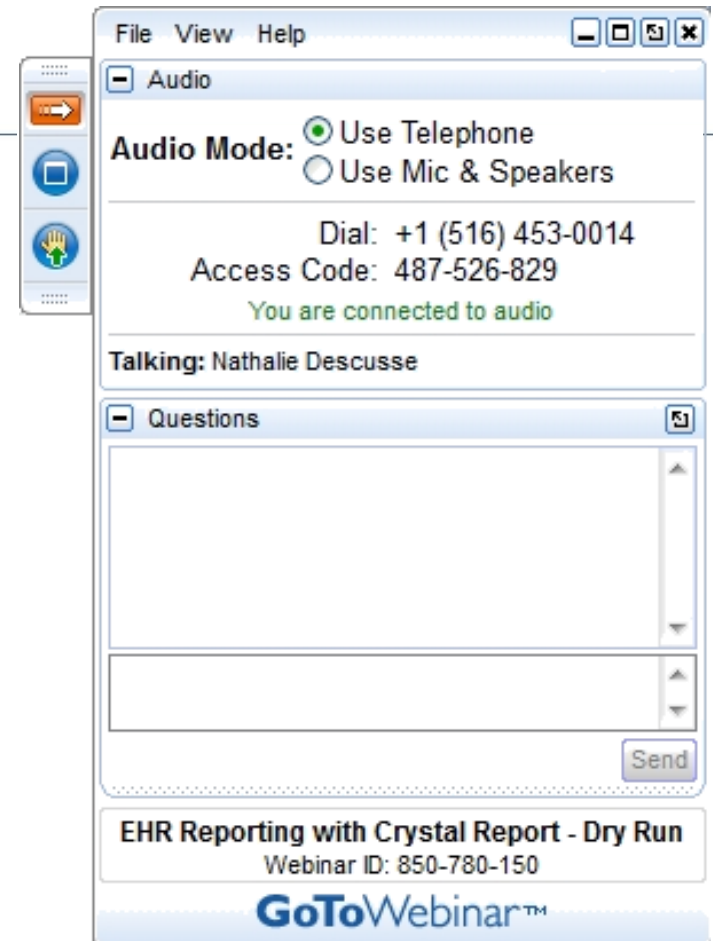
Postevent feedback
survey



Recorded webinar



<http://www.ccrscenter.org/products-resources/ccrs-center-webinars-events>



Why the Topic of Work-Based Learning?

ESSA:

- Well-rounded education
- Competitive grants and “pipeline services”
- Title II funds to support professional development around work-based learning strategies

Why the Topic of Work-Based Learning?

Workforce Innovations and Opportunity Act (WIOA):

- WIOA Title I youth formula funds (20% minimum)
- K–12 and postsecondary collaboration:
 - College and career readiness
 - Aligned with industry needs
- Availability of pre-employment transition services for students with disabilities

Today's Presenters

Charlotte Cahill, PhD, Associate Director, Jobs for the Future

Kama Staton, GCDF, Education Associate, Career Guidance & Work-Based Learning, South Carolina Department of Education

Kathy D'Antoni, PhD, Chief Officer, Division of Career Technical Education, West Virginia Department of Education

Moderator: GeMar Neloms, Senior Technical Assistance Consultant, CCRS Center

Making Work-Based Learning Work

CHARLOTTE CAHILL
ASSOCIATE DIRECTOR, PATHWAYS TO PROSPERITY

JANUARY 10, 2017

OUR MISSION

JFF works to ensure that all young people and workers have the skills and credentials needed to succeed in our economy.

OUR VISION

The promise of education and economic mobility in America is achieved for everyone.



PHOTOGRAPH © 2008 Jerry Davis





Develop
Evidence-Based
Innovations



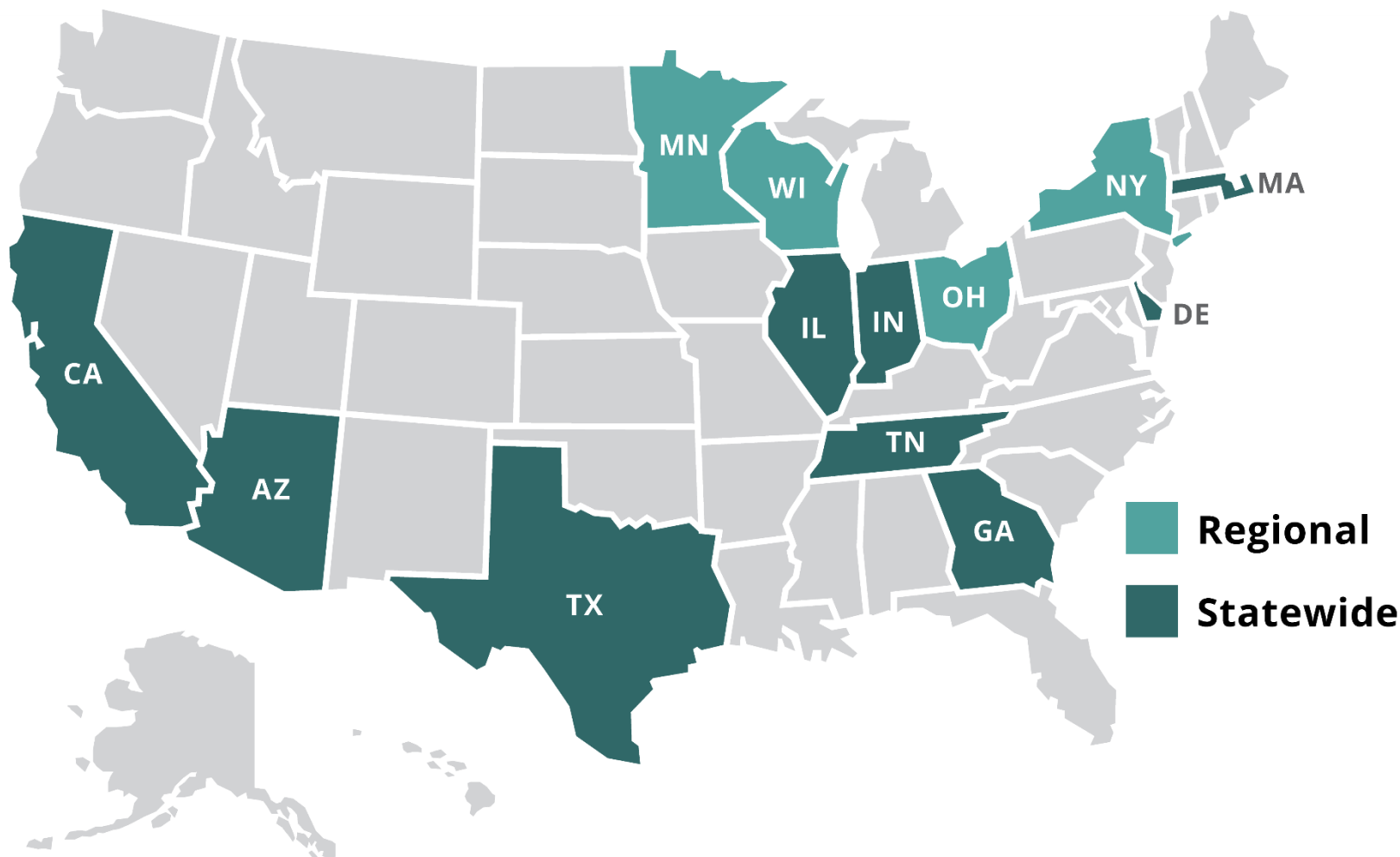
Build Pathways
Systems and
Field Capacity



Advocate for
and Influence
Policy

ALIGNMENT ACROSS SECONDARY—POSTSECONDARY—WORKFORCE





“The more powerful and complete the peer world, the more it is detached from pathways toward adulthood...it makes **little sense** to take large numbers of **inexperienced individuals** who are the same age and relative maturity, place them in an **isolated setting**, and ask them to use that particular setting to grow, mature, and gain knowledge and experience.”

Robert Halpern, Chair, Research Council at Erikson Institute, *Youth, Education and the Role of Society* (Harvard Education Press, 2013)



WHAT IS WORK-BASED LEARNING (WBL)?

CORE PURPOSES



OCCURS IN WORKPLACES

HAS MEANINGFUL JOB TASKS

DEVELOPS SKILLS AND KNOWLEDGE

SUPPORTS CAREER ENTRY AND ADVANCEMENT

- > Exposes participants to the world of work
- > Exposes participants to a career field
 - > Strengthens academic learning
 - > Enhances professional skills
 - > Provides a temporary or permanent job



BENEFITS TO PARTICIPANTS



- > Develop professional and career-track skills
- > Gain real-world work experience
- > Earn postsecondary credentials that match employer expectations and needs

BENEFITS TO EMPLOYERS



- > Employees have the information and skills needed to make informed job and long-term career choices
- > Reduced turnover
- > Greater productivity
- > Lower costs



WHY IS WBL IMPORTANT FOR YOUNG PEOPLE?

PATHWAYS TO PROSPERITY

- > Most young people **get little advice about pathways** from education to careers, and about career possibilities.
- > Even the most educated parents **don't know about the future labor market**—or even the current one.
- > Educators typically **have limited experience of contemporary workplaces**.
- > **ALL students are headed for a career**; WBL helps guide them.



A lack of access to WBL limits the career prospects and economic mobility of millions of youth and adults, and prevents them from becoming part of the talent pipeline employers need to spur economic growth.

- 70%** of employers offer some form of WBL to employees
- \$177 BILLION** spent by employers on training annually
- 58%** spent on employees with a B.A. or higher
- 25%** spent on employees with some college (sub-B.A.)
- 17%** spent on employees with a high school diploma or less



7 PRINCIPLES OF EFFECTIVE WBL

PATHWAYS TO PROSPERITY

Support entry and advancement
in a career track



Offer compensation



Reward skill development



Provide comprehensive
student supports



Provide meaningful job
tasks that build career skills
and knowledge



Identify target skills and
how gains will be validated



Support college entry,
persistence, and completion





DEFINING SKILLS

Employability skills = career/technical skills and foundational/21st century/“soft” skills

PARTNERSHIPS

Sector-driven strategies for business and industry engagement to provide WBL at scale

DATA/METRICS

Defining quality indicators for WBL and how to measure WBL at local, regional, and state levels; integrate into state accountability for ESSA

WBL FOR ALL

Equitable access to WBL so that schools can deliver on the promise of career readiness; WBL and “experiential learning” for all students, not just CTE



- > Cultivate highly visible employer champions.
- > Support and highlight districts actively involved in career development education and WBL.
- > Disseminate effective practices to other districts or regions.
- > Align education programs of study with state labor market needs and economic development priorities.
- > Use bully pulpit to emphasize that **ALL young people** (in K–12, community college, 4-year college, and beyond; liberal arts or technical studies) **are headed for a career and that WBL matters.**



EDUCATION POLICIES

- > Expanding learning time
- > Credit for WBL
- > Inclusion of WBL in career development education
- > Endorsements, honors, or “seals” recognizing WBL
- > Teacher externships

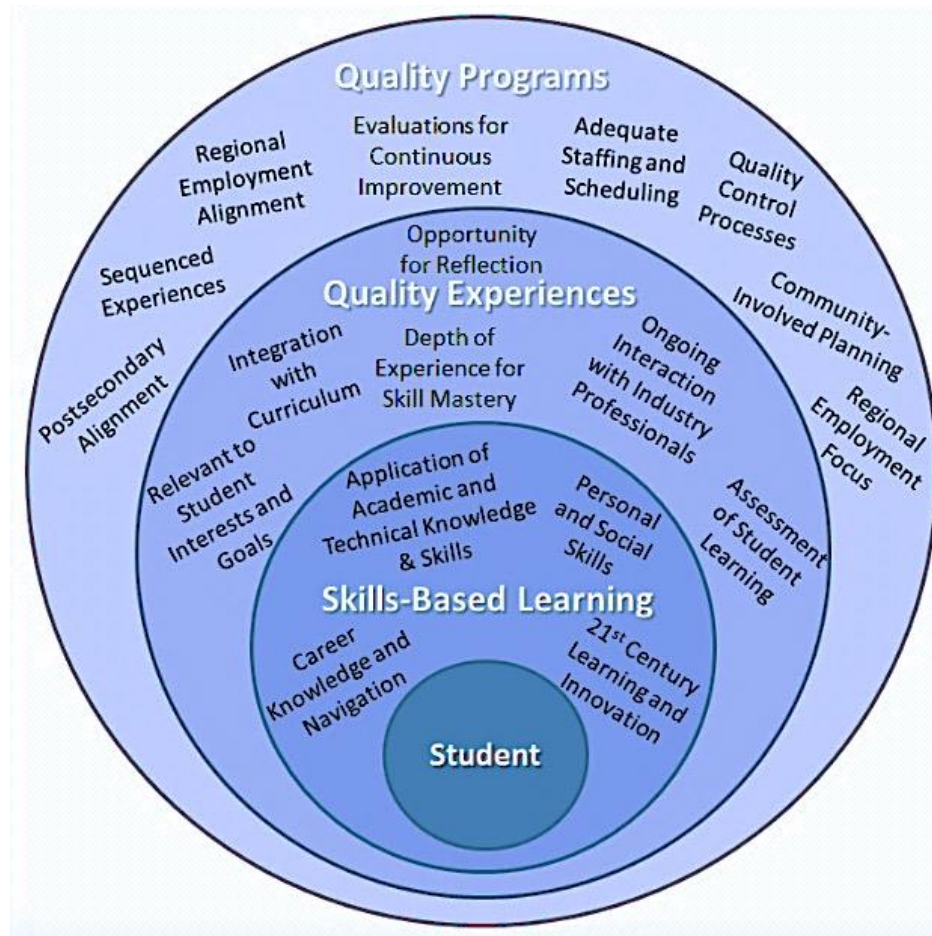
EMPLOYER POLICIES

- > Direct subsidies
- > Tax credits
- > Training levies
- > Vendor contracts
- > Exchange employee education or training for opening student internships



TENNESSEE: THREE LEVELS OF SUPPORT FOR HIGH-QUALITY WBL

PATHWAYS TO PROSPERITY



All TN WBL Resources are at: <https://www.tn.gov/education/topic/work-based-learning>



JOBS FOR THE FUTURE

Employability skills:

- > Application of Academic and Technical Knowledge and Skills
- > Career Knowledge and Navigation Skills
- > 21st Century Learning and Innovation Skills
- > Personal and Social Skills



The following skills were identified as the most critical employability skills that can be learned through work-based learning. Over 225 participants from all three grand divisions vetted this list at focus groups with the Tennessee Department of Education and included Tennessee administrators, teachers, WBL Coordinators, CTE Directors, and postsecondary and industry partners.

Employability Skills:
Application of Academic and Technical Knowledge and Skills <ul style="list-style-type: none"> <input type="checkbox"/> LITERACY: Read and comprehend relevant academic and technical texts <input type="checkbox"/> MATH: Select and apply relevant mathematical concepts to solve problems and perform expected tasks <input type="checkbox"/> INDUSTRY-SPECIFIC TECHNICAL SKILLS: Demonstrate industry-specific technical skills <input type="checkbox"/> INDUSTRY-SPECIFIC SAFETY SKILLS: Demonstrate adherence to industry-specific safety regulations
Career Knowledge and Navigation Skills <ul style="list-style-type: none"> <input type="checkbox"/> UNDERSTANDING CAREER PATHS: Plan and navigate education and career paths aligned with personal goals <input type="checkbox"/> PLANNING: Develop and implement a personalized student learning plan <input type="checkbox"/> REFLECTION: Reflect on experiences through creation of a personal portfolio
21st Century Learning and Innovation Skills <ul style="list-style-type: none"> <input type="checkbox"/> CREATIVITY AND INNOVATION: Think creatively, Work creatively with others, Implement innovations <input type="checkbox"/> CRITICAL THINKING & PROBLEM SOLVING: Reason effectively, Make judgments and decisions, Solve problems <input type="checkbox"/> COMMUNICATION: Oral and written communications skills appropriate to the context, Listen effectively <input type="checkbox"/> COLLABORATION: Exercise flexibility and willingness, Assume shared responsibility, Work with diverse teams <input type="checkbox"/> INFORMATION LITERACY: Access and evaluate Information, Manage information accurately and ethically <input type="checkbox"/> ICT (Information, Communications and Technology) LITERACY: Use technology effectively and appropriately
Personal and Social Skills <ul style="list-style-type: none"> <input type="checkbox"/> INITIATIVE: Work independently; demonstrate agency, curiosity, and the ability to learn <input type="checkbox"/> PROFESSIONALISM, ETHICS, AND INTERPERSONAL SKILLS: Demonstrate reliability, integrity, responsibility, proper etiquette, and ethical behavior <input type="checkbox"/> CULTURAL AND GLOBAL COMPETENCE: Exhibit interpersonal and social skills that are respectful of cultural differences <input type="checkbox"/> ADAPTABILITY AND FLEXIBILITY: Adapt flexibly to roles and responsibility; work effectively with ambiguity; change course as needed <input type="checkbox"/> PRODUCTIVITY: Set goals and priorities and manage time and projects; exhibit punctuality, persistence, and precision and accuracy; complete projects to agreed-upon standards



- > A **purposeful focus** on applied learning in preparation for postsecondary and careers
- > **Learning outcomes** as the driver for designing experiences
- > **Relevance** to student interests, their plan of study, and learning goals
- > **Integration** with curriculum or connection to related instruction
- > Sufficient **variety** to provide exposure to multiple career options
- > Sufficient **depth** to allow for employability skill development and professional community engagement
- > Ongoing **interaction** with professionals from industry and the community
- > Close **supervision** from both teachers and employers
- > Opportunities for **reflection** and analysis
- > **Assessment** of student learning that is aligned with industry-specific expectations
- > **Alignment** with postsecondary and career opportunities regionally
- > **Documentation of student learning** through the development of artifacts and portfolios



- > **Sequenced experiences** to ensure preparation and “next steps”
- > **Coordination** of services among teachers, counselors, and WBL coordinator(s)
- > **Partnerships** with postsecondary institutions, apprenticeships, and job-training programs to facilitate successful transitions beyond high school
- > Adequate **staffing** of the WBL coordination function
- > School **schedules** that enable quality WBL and supervision
- > **Communication materials** to inform employers, students, and parents
- > **Technology** infrastructure to support placements, orientations, and WBL experiences
- > Tools, processes, and documentation for **quality control** and compliance with legal requirements
- > **Community-based advisors** involved in program and experience planning and generating opportunities for students
- > **A culture** that values and supports WBL across the curriculum for all students
- > **Regionally aligned pathways** with community-shared expectations for WBL experiences and learning outcomes
- > **Evaluative measures** that facilitate continuous program improvement





STUDENT SUCCESS

SKILLED WORKFORCE

STRONG ECONOMIES

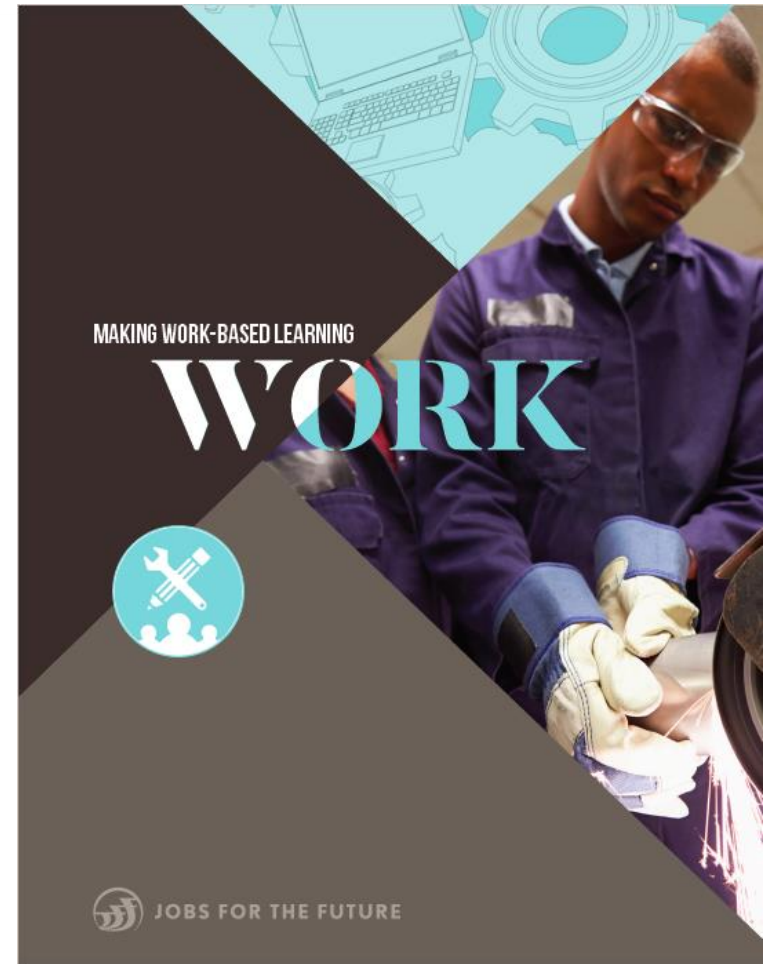
STATE PARTNERSHIPS & SYSTEMS

**WORK-
BASED
LEARNING
SUPPORTS
IMPROVED
OUTCOMES**



ONLINE AT WWW.JFF.ORG

- > ***Making Work-Based Learning Work***
- > JFF's WBL models in action:
 - Showcases different WBLs models that incorporate one or more key principle
 - Briefs currently available: IMT apprenticeship, work-based courses
 - Briefs coming soon: On-the-job training, internships, and more!



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JOBS FOR THE FUTURE

QUESTIONS?

PATHWAYS
TO PROSPERITY

QUESTIONS?



JOBS FOR THE FUTURE



South Carolina Work-Based Learning

Kama J. Staton, GCDF

Education Associate

Career Guidance & Work-Based Learning

Foundation

- Education and Economic Development Act of 2005

http://www.scstatehouse.gov/sess116_2005-2006/bills/3155.htm

- SC Comprehensive Guidance and Counseling Program Model
 - Guidelines to ensure a consistent framework that addresses the developmental needs of students:
 - PK–12th grade
 - Defines standards and competencies for counselors to address the needs of all students
 - Improves student’s knowledge of careers
 - Reinforces academic, employability, and lifelong learning skills

<http://ed.sc.gov/instruction/career-and-technology-education/career-guidance/sc-career-guidance-model/>

- SC SDE-EIA: XII.A.1—Work-Based Learning Proviso
 - 2016 Proviso Report

Implementation

- **SC Work-Based Learning Implementation Manual**
 - Provided complete overhaul in developing a manual, including:
 - Clear process on implementation
 - State-approved definitions
 - Reporting accountability
 - Professional development and useful resources

<http://ed.sc.gov/instruction/career-and-technology-education/career-guidance/work-based-learning/>

Implementation

- **Regional Career Specialist Role**
- Direct bridge between K–12 and business/industry
 - Region's alignment with the state's 12 previous Workforce Investment Act regions
 - Educators with Global Career Development Facilitator National Certification
 - Collaborate with regionally assigned districts to enhance the level of student career guidance and placement
 - Liaison to business/industry stakeholders

Use of Funds

- SC CATE Local Plan/Funding

Annual submission from each local education agency providing a description of activities on how each will spend Perkins federal and state funds

<http://ed.sc.gov/instruction/career-and-technology-education/cate-administration/cate-local-plan/>

- SC Perkins & State Work-Based Learning Expenditures Guidelines

Perkins federal and state funding allowable expenditures to ensure compliance

<http://ed.sc.gov/instruction/career-and-technology-education/cate-administration/cate-local-plan/finance-section/>

Accountability

- Required to report all WBL experiences in Student Information Management System (PowerSchool)
- Sole page in PowerSchool dedicated to capturing WBL experiences and career assessment data

Work Based Learning Data Entry

Test, Student HS 12 27720 CHS Transferred Out

Contacts CATE Early Childhood SC Student Information Precode Transport Work-Based Learning

✓ Changes have been saved.

* WBL Experience 1	C - Cooperative Education	WBL Exp1 Owner	
* WBL Start Date 1	10/01/2015 (MM/DD/YYYY)	* WBL End Date 1	10/02/2015
* WBL Worksite Name 1	Basket Weavers Inc		
WBL Worksite Phone 1			
WBL Worksite Size 1			
WBL Worksite Supervisor 1			
WBL Worksite Supervisor Job Title 1			
* WBL Paid 1	N - No		
WBL Related to Career Plan 1			
* WBL Course Credit 1	N - No		
WBL School/Center Coordinator 1			
WBL Worksite Address 1			
WBL Worksite City 1			
WBL Worksite State 1			
WBL Worksite Zipcode 1			
WBL Worksite Email Address 1			
WBL Number of annual ELO student opportunities provided 1			
Other support provided to you by WBL Worksite 1			
WBL Worksite Type of Business 1			

Accountability

- Required Reporting: WBL experiences tied to SC High School Report Card; reported in percentages

<http://ed.sc.gov/data/report-cards/state-report-cards/2016/>

The screenshot displays the 'OPPORTUNITIES' section for students in the 2016 State Report Cards. The table below shows various metrics for 'Our School' and the change from the previous year.

	Our School	Change from last year
Students (n = 829)		
% of students in poverty (TANF, Medicaid, SNAP, foster child or homeless)	29.9	Down from 40.5
Attendance rate	94.5	Up from 94.4
With disabilities	6.0	Up from 5.9
Out-of-school suspensions or expulsions for violent and/or criminal offenses	0.1	Up from 0.0
Percentage of students served by gifted and talented program	33.6	Up from 29.4
Percentage of students retained	0.1	Up from 0.0
Annual Dropout Rate	0.1	Down from 0.4
Enrolled in an AP/IB Program	29.8	Down from 39.9
Successful in an AP/IB Program	59.6	Up from 57.2
Career/Tech students in co-curricular organizations	N/A	N/A
Enrollment in career/technology courses	367	N/A
Students participating in work-based experiences	94.1	Down from 100.0
Number of seniors who have completed FAFSA forms	122	Up from 66
Percentage of seniors completing college applications	N/A	N/A
Number of students enrolled in dual enrollment courses	30	Down from 42
Success of students in dual enrollment course	96.7	Down from 100.0
Dropout Recovery Rate	0.0	No change

Statewide Collaboration

- Communication between state agencies and business is a must!
- CATE driven
- Pockets of excellence—serving rural districts
- Different dynamics require different resources
- SC Career Information System
<https://sccis.intocareers.org/materials/portal/home.html>
- Virtual Job Shadow: Microburst Learning
<http://microburstlearning.com/>
- Partnership with SC Educational Network
<http://knowitall.org/subject/career-education>
- Partnership with SC State Library
<http://scdiscus.org/job-career-resources>

Success Measure

***** PRELIMINARY REPORT *****

Experience Type	Total Number of Experiences ALL GRADES					
	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
Cooperative Education	1,537	1,465	1,520	866	742	649
Internship	3,576	4,087	2,941	2,718	3,437	3,422
Mentoring	1,495	3,363	3,547	3,544	3,543	3,008
Registered Apprenticeship	55	57	66	74	78	53
School-Based Enterprise	4,328	3,857	3,249	3,146	2,813	4,194
Service Learning	13,025	21,343	17,638	21,105	27,755	26,552
Shadowing: On-Site	30,033	35,514	30,988	35,632	35,274	38,308
Shadowing: Virtual	32,734	33,490	22,948	33,772	30,534	29,408
Structured Field Study	21,174	N/A	N/A	N/A	N/A	N/A
Youth Apprenticeship	78	75	53	87	50	71
TOTAL	108,035	103,251	82,950	100,944	104,226	105,665
Shadowing Type	Total Number of February Job Shadowing Experiences ALL GRADES					
	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
Shadowing: On-Site	17,408	17,052	14,766	20,545	23,054	22,978
Shadowing: Virtual	10,201	12,811	6,850	16,744	18,184	18,053
TOTAL	27,609	29,863	21,616	37,289	41,238	41,031

Questions?

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WEST VIRGINIA SIMULATED WORKPLACE

CREATING HIGH-QUALITY BUSINESS AND INDUSTRY LEARNING
ENVIRONMENTS



SIMULATED WORKPLACE BIG PICTURE

1. Traditional career and technical education (CTE) classrooms transition into simulated companies.
2. Companies are student-led with standard business positions—job foremen, quality control, safety inspector, chief executive officer, information technology specialist, etc.
3. Companies follow standard business practices.
4. Accountability is delivered through business inspections.

WHY SIMULATED WORKPLACE?

The West Virginia Department of Education has worked with a committee of experts in CTE and higher education, in addition to numerous business and industry experts, to design the Simulated Workplace learning environment.

The demand for a more work-ready employee among West Virginia business and industry leaders continues to grow. It is clear in today's workforce that science, technology, engineering, and mathematics (STEM) skills, along with attendance, drug-free, teamwork, and professionalism, are critical skills required to be a work-ready employee. Through the Simulated Workplace initiative, students are immersed within an engaging workplace environment that offers support in addition to rigorous training while developing the necessary skill sets to be a work-ready employee.



PURPOSE

Simulated Workplace promotes authentic work-based learning opportunities and environments that result in:

- **SCHOOLWIDE CULTURAL CHANGE**
- **INCREASED STUDENT LEADERSHIP AND ENGAGEMENT**
- **INSTRUCTORS TRANSITIONING TO FACILITATORS**



PROTOCOLS

WV State Policies 2510 & 2520.13

The Simulated Workplace environment is governed by a set of protocols to ensure consistency and quality in the local implementation of the concept.

PROTOCOL I: STUDENT-LED COMPANIES

PROTOCOL II: APPLICATION/INTERVIEW
STRUCTURE

PROTOCOL III: FORMAL ATTENDANCE SYSTEM

PROTOCOL IV: DRUG-FREE WORK ZONES

PROTOCOL V: 5S ENVIRONMENT

PROTOCOL VI: SAFE WORK AREAS

PROTOCOL VII: WORKPLACE TEAMS

PROTOCOL VIII: PROJECT-BASED LEARNING/
STUDENT ENGAGEMENT

PROTOCOL IX: COMPANY NAME & HANDBOOK

PROTOCOL X: COMPANY MEETINGS

PROTOCOL XI: ON-SITE BUSINESS REVIEWS

PROTOCOL XII: ACCOUNTABILITY



What Simulated Workplace **IS** and **IS NOT**...

IS NOT...

A Curriculum

- Traditional CTE (instructor-led) environments
- More work on the instructor (*once established*)
- Not a ridged, prescribed instructional model
- 1970s vocational education delivery

IS...

A Culture Change

- Student-led environments
- An opportunity for students to be accountable for their own learning
- An opportunity for instructors to be flexible and creative in delivering an engaging curriculum
- An opportunity for business and industry involvement (inspectors)



GROWTH

Simulated Workplace growth since 2013:

Areas of Growth	2013	2014	2015	% Growth
Number of Pilot Schools	20	42	60	+67%
Number of Training Classrooms	80	220	502	+84%
Number of Student Participants	2,252	8,863	13,000+	+83%
Drug Testing (Passage Rate)	94%	96%	98.40%	+4.40%
Number of Inspectors	0	90	150	+100%
Number of Classroom Inspections	0	80	200	+100%



NOTABLE ACCOMPLISHMENTS

97% student satisfaction rate

98% of instructors feel students can better relate to real-world problems

97% of Instructors feel students better understand business processes and expectations

Survey conducted by The EdVenture Group, Morgantown, West Virginia, November 2015

National and international visits from: Alabama, Tennessee, North Carolina, Oklahoma, Missouri, Ohio, Kentucky, and Australia



TINY HOME INITIATIVE



You are cordially invited to the dedication of tiny homes to families impacted by the June floods.

Please join West Virginia Superintendent of Schools, Dr. Michael Martirano, and Chief Office Career Technical Education, Dr. Kathy D'Antoni for a tour of the tiny homes constructed by career technical students from across the state and an official key ceremony with Governor Earl Ray Tomblin.

Tuesday, December 20, 2016
130th Airlift Wing
West Virginia Air National Guard (Coonskin Drive)

Noon - 2 p.m. - Tour of tiny homes and interviews with students
2 p.m. - Key Ceremony with Governor Earl Ray Tomblin

Tiny homes constructed by:

Cabell County Career Center	Calhoun/Gilmer Career Center
Carver Career Center	Fayette Institute of Technology
James Rumsey Technical Institute	Marion County Career Center
Mingo County High School	Monongalia Technical Center
Nicholas County Career Center	Putnam County Career Center
Spring Valley High School	Wyoming County Career Center

WHAT ARE PEOPLE SAYING?

Simulated Workplace is not preparing me for just the next 4 years—it is preparing me for the next 40 years. Senior Student, MOVTI

I wish Simulated Workplace was around 20 years ago when I started teaching. Nothing prepares students better to enter the workplace. Cliff Motes, Instructor

I feel prepared to take on any job with the leadership skills I've learned in my simulated company. Junior Student, Mingo Central High

My students are more confident in their skillsets because Simulated Workplace has allowed my teachers to create real workplace environments. Hugh Roberts, Principal

Simulated Workplace has allowed me to create a better learning lab and leave a legacy at my school. Senior Student, Spring Valley High

I was able to get a \$12-an-hour job while still in school because of my Simulated Workplace portfolio and my safety management position.
Senior Student, Ralph R. Wills CTC



FOR MORE INFORMATION:

VISIT THE SIMULATED WORKPLACE WEBSITE:

WWW.SIMULATEDWORKPLACE.COM

Questions?

Closing

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at American Institutes for Research ■



Links to Resources

- Jobs for the Future: <http://www.jff.org/initiatives/pathways-prosperity-network>
- South Carolina: <http://ed.sc.gov/instruction/career-and-technology-education/career-guidance/work-based-learning/>
- West Virginia Simulated Workplace: www.simulatedworkplace.com
- College and Career Readiness and Success Center: www.ccrscenter.org

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